

## Attachment 3

STATE OF IOWA  
DEPARTMENT OF COMMERCE  
UTILITIES BOARD

IN RE:  AT&T CORPORATION,  Complainant,  v.  QWEST CORPORATION,  Respondent.	DOCKET NO. FCU-02-2
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**ORDER MAKING TENTATIVE FINDINGS,  
GIVING NOTICE FOR PURPOSES OF CIVIL PENALTIES,  
AND GRANTING OPPORTUNITY TO REQUEST HEARING**

(Issued May 29, 2002)

**PROCEDURAL HISTORY**

On February 27, 2002, AT&T Corporation (AT&T) filed with the Utilities Board (Board) a letter alleging that Qwest Corporation (Qwest) may have entered into a series of interconnection agreements granting preferential treatment to some competitive local exchange carriers (CLECs). AT&T stated that the Minnesota Department of Commerce (Minnesota Department) had recently filed a complaint before the Minnesota Public Utilities Commission alleging Qwest has entered into secret agreements with various CLECs to provide preferential treatment for those CLECs; that the agreements were characterized as amendments to existing interconnection agreements; and that Qwest had not filed the agreements with the Minnesota Public Utilities Commission as required

by 47 U.S.C. §§ 251(c) and 252(a)-(i). AT&T alleged that the allegations in Minnesota show there is good cause to believe similar agreements exist in Iowa, requiring a close examination of Qwest's practices.

On March 11, 2002, Qwest filed a letter with the Board which intended to provide background information regarding the Minnesota proceedings. Qwest asserted it exercised good faith in deciding when a particular contract arrangement with a CLEC requires a state agency filing. Qwest argued the § 252 mandatory filing requirements may be ambiguous, but negotiations with CLECs to resolve past disputes or define administrative business procedures do not require filing under § 252. Qwest included two attachments with its letter; first, a copy of Qwest's answer to the Minnesota Department complaint and second, copies of three agreements identified by the Minnesota Department that involve CLECs operating in Iowa.

On March 25, 2002, Qwest filed its answer to AT&T's complaint letter and a motion to dismiss. In its motion to dismiss, Qwest argued that AT&T had not offered any facts or law to support the statements in its letter, but instead invited the Board to commence an investigation "in an area in which the law is still developing." Qwest argued it was not appropriate or necessary to commence such an investigation.

On April 1, 2002, the Board issued an order docketing AT&T's complaint letter for investigation and denying Qwest's motion to dismiss. The Board found that while the issues surrounding the various Qwest-CLEC agreements may ultimately require investigation, it would be more efficient to begin this docket by

addressing a legal question, viz, the scope of the obligation to file interconnection agreements pursuant to federal law. Accordingly, the Board established a briefing schedule, inviting the parties to use the agreements Qwest filed with its letter of March 11, 2002, to illustrate their arguments, along with any other agreements obtained through discovery or already in the possession of a party.

Pursuant to the schedule set by the Board, initial and reply briefs were filed by AT&T, Qwest, and the Consumer Advocate Division of the Department of Justice (Consumer Advocate).

On April 23, 2002, AT&T filed a motion asking the Board to issue subpoenas to Qwest and to all CLECs operating in Iowa that have entered into an interconnection agreement with Qwest or that purchase interconnection services pursuant to Qwest's statement of generally-available terms (SGAT). AT&T seeks a subpoena issued by the Board and in the Board's name, rather than a subpoena that would permit AT&T to conduct its own discovery.

On May 2, 2002, Qwest filed a copy of a public notice issued by the Federal Communications Commission (FCC) on April 29, 2002, establishing a pleading cycle for a petition Qwest filed with the FCC on April 23, 2002. In the petition, Qwest asks that the FCC issue a declaratory ruling concerning which types of negotiated contractual arrangements between an ILEC and a CLEC are subject to the mandatory filing and 90-day state commission pre-approval requirements of § 252(a)(1).

On May 6, 2002, Qwest filed a statement in opposition to AT&T's motion for issuance of subpoenas. Qwest argues AT&T's request is premature because

it would be inefficient to conduct discovery before the legal issues have been addressed. Qwest also argues AT&T's request is overly broad because it seeks production of agreements that are not currently at issue from CLECs that are not currently parties to this proceeding.

On May 10, 2002, Qwest filed a motion to stay this docket until the FCC rules on Qwest's petition for declaratory ruling.

### **ANALYSIS<sup>1</sup>**

#### **A. The Definition Of "Interconnection Agreement" And The Obligation To File**

A legal duty of all carriers to interconnect with competing carriers is established in 47 U.S.C. § 251. An incumbent local exchange carrier (ILEC), such as Qwest, has additional duties to negotiate in good faith the terms and conditions of interconnection agreements, including access to unbundled network elements, resale, number portability, dialing parity, access to rights-of-way, reciprocal compensation, and collocations, pursuant to 47 U.S.C. § 251(b) and (c). When agreement regarding these matters is reached, whether voluntarily negotiated pursuant to § 252(a)(1) or adopted by arbitration pursuant to §252(b)-(d), the agreement must be submitted to the state regulatory commission (in Iowa, the Board) for approval pursuant to § 252(e). The Board has adopted rules that require the filing of "all interconnection agreements" adopted by arbitration or negotiation. 199 IAC 38.7(4). The requirement applies to both parties to the

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<sup>1</sup> While the Board has reviewed and considered all of the briefs, this analysis relies to a great extent on the Consumer Advocate's initial brief, which has been very helpful in this matter.

agreement; neither the statute nor the rule releases either party from the filing obligation.

State approval of each interconnection agreement is required to ensure that an agreement does not discriminate against other carriers that are not parties to the agreement, that implementation of the agreement is in the public interest, and that it conforms to the duties imposed on local exchange carriers by § 251 and the pricing standards imposed by § 252(d). As the Federal Communications Commission (FCC) explained in its First Report and Order<sup>2</sup>:

As a matter of policy . . . we believe that requiring filing of all interconnection agreements best promotes Congress's stated goals of opening up local markets to competition, and permitting interconnection on just, reasonable, and nondiscriminatory terms. State commissions should have the opportunity to review *all* agreements, including those that were negotiated before the new law was enacted, to ensure that such agreements do not discriminate against third parties, and are not contrary to the public interest.

(Emphasis in original.) After review and approval, the Board is required to make a copy of each agreement available for public inspection and copying pursuant to § 252(h). Each LEC is then required to "make available any interconnection, service, or network element provided under an agreement approved under [§ 252] to which it is a party to any other requesting telecommunications carrier upon the same terms and conditions as those provided in the agreement." § 252(i). The FCC identified the policy behind these requirements as one of preventing discrimination:

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<sup>2</sup> *Implementation of the Local Competition Provisions in the Telecommunications Act of 1996*, CC Docket No. 96-98, *slip op.* ¶ 167 (August 8, 1996) (First Report and Order).

Requiring all contracts to be filed also limits an incumbent LEC's ability to discriminate among carriers, for at least two reasons. First, requiring public filing of agreements enables carriers to have information about rates, terms, and conditions that an incumbent LEC makes available to others. Second, any interconnection, service or network element provided under an agreement approved by the state commission under section 252 must be made available to any other requesting telecommunications carrier upon the same terms and conditions, in accordance with section 252(i).

Id.

The terms "agreement" and "interconnection agreement" are not defined in the federal statute or the Board's rules and may not be susceptible of a single, specific definition that will adequately address all future circumstances. Still, one federal court has defined "interconnection agreement" as follows: "An 'interconnection agreement' under the act consists of detailed technological and monetary provisions that may be arrived at through voluntary negotiation." TCG Milwaukee, Inc., v. Public Service Comm. of Wisconsin, 980 F. Supp. 992 (W.D. Wis. 1997). That definition incorporates the statutory components of an interconnection agreement: It must be binding; it must relate to a request for interconnection, services, or network elements pursuant to § 251; and it must include a schedule of itemized charges for interconnection and each service or network element included in the agreement. Section 252(a)(1).

The term "network element" is broadly defined in the statute. It includes "a facility or equipment used in the provision of a telecommunications service" and "features, functions, and capabilities that are provided by means of such facility or equipment, including subscriber numbers, databases, signaling systems, and

information sufficient for billing and collection or used in the transmission, routing, or other provision of telecommunications services." 47 U.S.C. § 153(9).

Given the breadth of these definitions, and the broad public purposes served by the filing and approval requirements of § 252(e), it would appear that any binding arrangement or understanding between an ILEC and a competitive local exchange carrier (CLEC) about any aspect of the interconnection between the two carriers, or the provision of services or network elements which in turn are used to provide a telecommunications service, should qualify as an interconnection agreement under § 252(a)(1) and should be filed with the Board for approval.

This interpretation is supported by the language used by Congress in the relevant statutes. Section 252(e)(1) requires filing of "any interconnection agreement," while § 252(i) requires that "any interconnection service or network element provided under an agreement" must be made available to any other carrier. The statute does not recognize or create any exceptions; "any" agreement must be filed, not just selected ones.

The FCC has offered this explanation for the broad reach of this statute (albeit in a discussion of why pre-Act agreements should be filed and approved):

In addition, we believe that having the opportunity to review existing agreements may provide state commissions and potential competitors with a starting point for determining what is "technically feasible" for interconnection. Conversely, excluding certain agreements from public disclosure could have anticompetitive consequences. For example, such contracts could include agreements not to compete.



First Report and Order, ¶¶ 167-68. While the quoted language relates to agreements that pre-date the 1996 Act, the reasoning applies equally to post-Act agreements. Competitors will be assisted in their negotiations if they can determine that a particular service or configuration is technically feasible for interconnection or that a particular business arrangement is available because it has already been made available to another CLEC. Similarly, a post-Act agreement might include anti-competitive provisions, just as a pre-Act agreement might have.

Thus, for present purposes the Board will define an interconnection agreement that must be filed with the Board pursuant to § 252(a)(1) as a negotiated or arbitrated contractual arrangement between an ILEC and a CLEC that is binding; relates to interconnection, services, or network elements, pursuant to § 251, or defines or affects the prospective interconnection relationship between two LECs. This definition includes any agreement modifying or amending any part of an existing interconnection agreement. This is not intended to be an exclusive or all-encompassing definition; it is difficult, if not impossible, to predict all of the various types of future arrangements that may implicate the public policies of the Act and, therefore, be appropriately considered interconnection agreements. However, this definition appears to be sufficient for present purposes, and the Board adopts it for this proceeding and for the future guidance of interested entities.

**B. Application To The Agreements Filed March 11, 2002**

Applying this definition and the underlying principles to the agreements filed by Qwest in this docket on March 11, 2002, as discussed in detail below, it appears those agreements include interconnection agreement provisions that should have been filed with the Board pursuant to § 252. Because these provisions speak for themselves and appear to fall within the definition set forth above, in the absence of a material issue of fact the Board is able to proceed to apply the law to the documents and can conclude that Qwest has violated its obligations under § 252 and 199 IAC 38.7(4). If Qwest disagrees with the Board's tentative conclusions, set forth below, Qwest can request a hearing to further explore the facts, but any such request for hearing must identify a disputed issue of material adjudicative fact and explain how that issue will best be resolved by means of a hearing. Mere disagreement with the tentative finding that the following agreements are interconnection agreements will not justify a hearing.

**1. The Covad Agreement**

The first agreement attached to Qwest's March 11, 2002, filing involves Qwest, U S WEST Communications, Inc. (U S WEST), and Covad Communications Company (Covad) (hereinafter the Covad Agreement). It specifies certain service quality standards relating to Qwest's Firm Order Commitment (FOC) process, service intervals, new service failure rates, and facilities problems. The agreement then provides that, "Based on U S WEST's [Qwest's predecessor's] commitment to meet these service performance

standards, Covad commits to withdrawing its opposition to the U S WEST/Qwest merger." (Covad Agreement at page 3 of 3.)

The Covad Agreement includes several specific interconnection performance standards. For example, U S WEST (and, as a result of the subsequent merger, Qwest) agrees to provide 90 percent of Covad's FOC dates within 48 hours of receipt of a service request for regular unbundled loop services and within 72 hours of a service request for DSL-capable, ISDN-capable, and DS-1-capable unbundled loop services. (Covad Agreement, § 1.) U S WEST agreed to provide Covad with unbundled loop service consistent with U S WEST's Standard Interval Guide at least 90 percent of the time. (Id., § 2.) U S WEST agreed to reduce the failure rate for new service orders to less than 10 percent within 30 calendar days. (Id., § 3.) Finally, U S WEST agreed to specific procedures for handling Covad service requests that are accepted but cannot be completed due to lack of facilities or need for line conditioning. A variety of options are made available to Covad in these situations. (Id., § 4.) Each of these service quality standards relates to interconnection, would have been of interest to other CLECs negotiating with U S WEST in the relevant time frame, and may still be of interest to other CLECs negotiating with Qwest today.

Qwest argues that the Covad Agreement is "simply an articulation of Covad's desires and expectations for Qwest's service levels rather than an obligation for Qwest to attain particular standards,"<sup>3</sup> but that argument ignores the plain language of the Covad Agreement, quoted above. Qwest committed to

meet certain service performance standards applicable to important interconnection matters such as FOCs, service intervals, new service failure rates, and facilities problems. It appears there can be no serious argument that performance standards of this nature are not properly considered a part of an interconnection agreement, as they are a necessary part of defining the interconnection services that Qwest is agreeing to provide. Thus, the Covad Agreement should have been filed with the Board, pursuant to § 252 and the Board's rules. Qwest's failure to do so is a violation of the statute and the rules.

## **2. McLeod Agreement No. 1**

The other two agreements filed by Qwest on March 11, 2002, are with McLeodUSA Incorporated (McLeod). The Board tentatively concludes that they are also interconnection agreements that should have been filed with the Board. The first agreement (McLeod Agreement No. 1), entitled "Confidential Billing Settlement Agreement," is dated April 28, 2000. McLeod Agreement No. 1 begins by recognizing that U S WEST and McLeod have entered into interconnection agreements pursuant to §§ 251 and 252 which "have been approved by the appropriate state commissions where those agreements were filed pursuant to the Act." (McLeod Agreement No. 1, page 1, ¶ 3.) The agreement then proceeds to amend those existing, filed, and approved interconnection agreements.

For example, the parties agreed to the going-forward rates McLeod would pay to U S WEST for subscriber list information. (Id., page 3, ¶ 2.b.) U S WEST

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<sup>3</sup> See Qwest's "Verified Answer To The Complaint Of The Minnesota Department Of Commerce," filed in this docket by Qwest on March 11, 2002.

also agreed to amend its existing interconnection agreements with McLeod to incorporate bill-and-keep in place of reciprocal compensation. (Id., page 3, ¶ 2.c.) The parties further agreed that, following closure of the U S WEST–Qwest merger, all interim rates (other than reciprocal compensation rates) would be treated as final and any final commission orders entered in any of the 14 U S WEST states through April 30, 2000, would be applied to McLeod on a prospective basis only, not retroactively, apparently regardless of the terms of the commission order. (Id., page 4, ¶ 2.d.) Each of these provisions is an amendment of one or more of the existing, approved interconnection agreements between U S WEST and McLeod.

In its answer to the Minnesota Commission, Qwest argues that the provision making interim rates final was a resolution of a bona fide business dispute regarding the application of the resale discount rate in Minnesota. The Minnesota Commission reduced the resale discount from 21.5 percent to 17.66 percent by oral order on January 11, 2000, and U S WEST and McLeod disagreed regarding the retroactive effect of that order. They settled the dispute on the terms described above, giving McLeod the benefit of the greater interim discount through April 30, 2000. Qwest argues that other carriers buying services for resale in Minnesota were required to pay the reduced final discount rate beginning on February 8, 2000, "and thus McLeod did not receive favorable treatment."

It appears there can be no real argument that this change in the rates for Qwest's wholesale services is anything other than an interconnection agreement.

Some of the rates are specific to Minnesota, but other provisions purport to apply in all 14 Qwest states, including Iowa. McLeod Agreement No. 1 amends the terms of the existing interconnection agreements between McLeod and Qwest in all of these states; by itself, this fact appears to be sufficient to establish that the new contract is an interconnection agreement.

Even Qwest's own proposed test for determining whether an agreement is an "interconnection agreement" recognizes that the rates for resold and unbundled services are a part of an interconnection agreement, and this agreement determines the rates for those services in all 14 Qwest states. McLeod Agreement No. 1 is an interconnection agreement that had to be filed with the appropriate state commissions for review, approval, and public filing, even under the test proposed by Qwest.

Moreover, Qwest's statements appear to show that as a result of this agreement Qwest discriminated against other CLECs in favor of McLeod, at least in Minnesota. Other CLECs that purchased services for resale apparently began paying higher rates on February 8, 2000, but McLeod was permitted to continue to purchase those same services at the lower interim rates for several more weeks. It was a form of discrimination to extend this favored treatment to McLeod and not to other CLECs. This discrimination would not have been possible if the agreement had been filed with the various state commissions where it was intended to have effect (all 14 Qwest states). Because the agreement was not filed in any state, Qwest was able to extend uniquely favorable treatment to McLeod, in return for which McLeod dropped its opposition

to the Qwest-U S WEST merger. Thus, Qwest's failure to file McLeod Agreement No. 1 violated both the letter and the purpose of the statute and the Board's rule.

Moreover, if the issue had been presented to the Board at the appropriate time, the Board might have concluded that it is against public policy for the parties to agree in advance that "any final commission orders entered in any of the 14 states in U S WEST's territory through April 30, 2000, and on a going-forward basis through December 31, 2002, . . . will be applied prospectively to McLeodUSA, and not retroactively." (McLeod Agreement No. 1 at page 4.) The Board need not decide this question now, but it is possible that a reasonable agency could conclude that the parties to an interconnection agreement are not entitled to insulate one CLEC from the possible retroactive effects of future agency decisions while other CLECs doing business with Qwest would continue to be subject to those orders, especially if the result of this agreement is that Qwest might have to violate future Board orders in order to honor Qwest's agreement with McLeod.

### **3. McLeod Agreement No. 2**

Qwest also filed in this docket a second agreement with McLeod, dated October 26, 2000 (McLeod Agreement No. 2), through which the parties agree to (a) "establish processes and procedures to better implement the parties' Interconnection Agreements" (page 1, ¶ 1), (b) "attend and participate in quarterly executive meetings, the purpose of which will be to address, discuss and attempt to resolve" issues involving the implementation of the

interconnection agreements (Id., page 1, ¶ 2), and (c) establish escalation procedures to facilitate dispute resolution. (Id., page 2, ¶ 3.) Qwest argues that these provisions "are integrally connected to how Qwest and a CLEC manage their business-to-business relationship with one another," but also argues that because CLECs vary, it is "impracticable to make such procedures and arrangements 'generic.'" Qwest asserts that because the agreement relates to the detailed implementation of a business-to-business relationship, it is not an interconnection agreement and need not be filed.

Again, Qwest's own arguments establish that McLeod Agreement No. 2 is an interconnection agreement that must be filed with the Board. As Qwest notes, these provisions are "integrally connected to how Qwest and a CLEC manage" their interconnection issues. A plan for implementation and dispute resolution procedures are logical and necessary parts of a comprehensive interconnection agreement, and any CLEC is likely to need similar provisions in its interconnection agreement with Qwest. It may be that a particular CLEC will want to negotiate different arrangements, but each CLEC has a right to know of the procedures Qwest has agreed to in other agreements in order that the CLEC can determine, for itself, if it wants to opt into the same procedures. Qwest's argument would force every CLEC to negotiate these important provisions from a blank page, without knowing what Qwest has agreed to in the past. This interpretation would undermine the pick-and-choose and nondiscrimination features of the Act and should be rejected.



### **C. TENTATIVE CONCLUSIONS**

Overall, it appears there are no material factual disputes regarding application of the definition of "interconnection agreement" delineated in this order to the agreements that Qwest has filed. Applying that definition, it appears the Covad Agreement and both McLeod agreements are interconnection agreements. If no material factual disputes are presented, then the Board can conclude that Qwest violated § 252 and 199 IAC 38.7(4) by failing to file these interconnection agreements in a timely manner.

Based on that conclusion, the Board can also find that Qwest violated a Board rule and, pursuant to Iowa Code § 476.51, the Board can give Qwest written notice, by order, that it has violated 199 IAC 38.7(4). If Qwest violates that rule again, it will be subject to civil penalties pursuant to § 476.51.

Further, it is possible that Qwest has entered into more agreements which Qwest did not believe to be interconnection agreements, but which meet the definition of "interconnection agreement" as clarified by the Board in this order. The Board will allow Qwest 60 days to identify and file any other interconnection agreements that are effective in Iowa without subjecting itself to civil penalties.

The Board will make these findings as tentative conclusions, based upon the tentative conclusion that there are no material issues of adjudicative fact. Qwest will be given 20 days to request a hearing, if it believes there are such issues. Any request for hearing must specifically identify the material issues and explain, in reasonable detail, the effect that resolution of those issues would have on the Board's tentative conclusions.

## **OTHER ISSUES**

### **A. AT&T's request for subpoena**

Because the Board is ordering Qwest to file all of its unfilled interconnection agreements within 60 days of the date of this order, AT&T's request for a subpoena to discover what other agreements there may be is moot and will be denied.

For the future guidance of the parties, the Board notes that it typically uses orders, rather than subpoenas, to obtain information from public utilities. In fact, the Iowa Supreme Court has held that the legislative grant of subpoena power in §§ 476.2 and 17A.13(1) does not limit the Board to using subpoenas to compel production of documents, see Iowa Power and Light Co. v. Iowa Utilities Board, 448 N.W.2d 468, 470 (Iowa 1989). The Board will issue agency subpoenas to parties upon request, as required by Iowa Code § 17A.13(1), but it does not normally rely upon subpoenas for its own information requirements.

### **B. Validity of non-filed agreements**

In its initial brief, Qwest argues that the Board should not adopt an "overbroad application" of § 252 because it would "implicate the validity of any non-filed ILEC-CLEC agreements." (Initial Brief at page 14.) Qwest reasons that if the non-filed agreements, were required to be filed they would be valid only after approval by the Board. As a result, any contract provisions that should have been filed but were not "were never actually valid." Qwest argues that requiring that it file past agreements that were not filed would be contrary to the

public interest and detrimental to the settled contractual expectations of both ILECs and CLECs.

Qwest's argument relies upon its past failure to comply with the statute and the rules as a justification for continued noncompliance. The possible consequences of non-filing are something that Qwest (and the other parties to the agreements) should have considered when it decided not to file these agreements; those possible consequences do not amount to a reason to adopt an overly narrow interpretation of the filing requirement for all future agreements. The Board must define "interconnection agreement" in a manner that is consistent with the nondiscrimination and pick-and-choose provisions of the Act, not in a manner designed to minimize the consequences of Qwest's own decisions.

Moreover, it does not necessarily follow that the non-filed agreements are *void ab initio* in total. When the Act was passed, the FCC required the filing of pre-Act interconnection agreements as public documents so that they would be available for pick-and-choose purposes and in the interests of preventing unreasonable discrimination. That requirement did not render the pre-Act agreements void. While the circumstances are not identical, it appears that otherwise lawful provisions of these non-filed agreements could possibly be treated in the same manner.

### **C. Motion To Stay**

The Board will deny Qwest's motion for a stay of these proceedings while the FCC considers Qwest's petition for declaratory ruling. Qwest's main

justification for a stay is the claim that it might preserve the Board's resources, depending upon the action taken by the FCC, but the fact is that the Board has already expended the majority of the resources required to decide this matter, as described above. Moreover, the Board can now submit its order to the FCC to show the FCC how the Board's definition of "interconnection agreement" applies to the three agreements already filed in this docket.

### **CONCLUSION OF LAW**

For purposes of this proceeding, the phrase "interconnection agreement" as used in 47 U.S.C. §§ 251(c) and 252(a) through (i) and 199 IAC 38.7(4) should be defined to include, at a minimum, a negotiated or arbitrated contractual arrangement between an ILEC and a CLEC that is binding; relates to interconnection, services, or network elements, pursuant to § 251, or defines or affects the prospective interconnection relationship between two LECs. This definition includes any agreement modifying or amending any part of an existing interconnection agreement.

### **FINDINGS OF FACT**

1. The Board tentatively finds the Covad Agreement, which includes Qwest's binding commitment to meet certain interconnection service quality standards specified therein, is an interconnection agreement for purposes of 47 U.S.C. §§251(c) and 252(a) through (i) and for purposes of 199 IAC 38.7(4).

2. The Board tentatively finds McLeod Agreement No. 1, which includes provisions setting interconnection rates and reciprocal compensation

rates, is an interconnection agreement for purposes of 47 U.S.C. §§251(c) and 252(a) through (i) and for purposes of 199 IAC 38.7(4).

3. The Board tentatively finds McLeod Agreement No. 2, which includes provisions regarding implementation of interconnection agreements, regular meeting requirements concerning interconnection issues, and dispute resolution procedures for interconnection issues, is an interconnection agreement for purposes of 47 U.S.C. §§251(c) and 252(a) through (i) and for purposes of 199 IAC 38.7(4).

4. The Board tentatively finds that Qwest's failure to file with the Board the interconnection agreements identified in Findings of Fact Nos. 1 through 3 is a violation of 47 U.S.C. §§ 251(c) and 252(a) through (i) and 199 IAC 38.7(4).

#### **ORDERING CLAUSES**

##### **IT IS THEREFORE ORDERED:**

1. Findings of Fact Nos. 1 through 4 are adopted as the tentative findings of the Board. If any party disagrees with the Board's tentative conclusions, that party can request a hearing to further explore the facts, but any such request for hearing must identify a disputed issue of material adjudicative fact and explain how that issue will best be resolved by means of a hearing. Any such request must be filed within 20 days of the date of this order. If the party desires a stay of any of the requirements of this order pending a ruling on the request for hearing, it should specifically request one. If no request for hearing is filed within 20 days of the date of this order, then the tentative findings set forth above will become the final, binding decision of the Board.

2. Qwest Corporation is hereby given written notice that it has violated Board rule 199 IAC 38.7(4) by its failure to file the interconnection agreements identified above and any other interconnection agreements that have effect in Iowa and that Qwest has entered into and failed to file. Qwest shall have 60 days from the date of this order to file any other non-filed interconnection agreements with the Board for public notice, review, and approval. Any future violation of rule 199 IAC 38.7(4) may subject Qwest to civil penalties pursuant to Iowa Code § 476.51.

3. The motion for subpoena filed in this docket by AT&T Communications of the Midwest, Inc., on April 23, 2002, is denied.

4. The motion to stay this docket filed by Qwest Corporation on May 10, 2002, is denied.

**UTILITIES BOARD**

/s/ Diane Munns

/s/ Mark O. Lambert

ATTEST:

/s/ Judi K. Cooper  
Executive Secretary

/s/ Elliott Smith

Dated at Des Moines, Iowa, this 29th day of May, 2002.

## Attachment 4

1 **BEFORE THE ARIZONA CORPORATION COMMISSION**

2 WILLIAM A. MUNDELL  
Chairman

3 JIM IRVIN  
Commissioner

4 MARC SPITZER  
Commissioner

JUN 12 2002

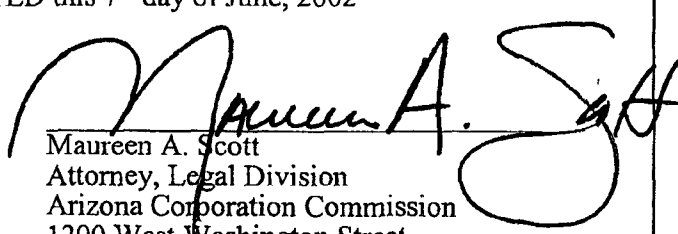
6 IN THE MATTER OF QWEST  
CORPORATION'S COMPLIANCE WITH  
7 SECTION 252(e) OF THE  
TELECOMMUNICATIONS ACT OF 1996

DOCKET NO. RT-00000F-02-0271

NOTICE OF FILING

9 Staff of the Arizona Corporation Commission ("Staff") hereby files its Report and  
10 Recommendation regarding Qwest's compliance with Section 252(e) of the Telecommunications  
11 Act of 1996.

12 RESPECTFULLY SUBMITTED this 7<sup>th</sup> day of June, 2002

13  
14   
15 Maureen A. Scott  
16 Attorney, Legal Division  
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18 The original and ten (10) copies of the foregoing  
19 were filed this 7<sup>th</sup> day of June, 2002, with:

20 Docket Control  
21 Arizona Corporation Commission  
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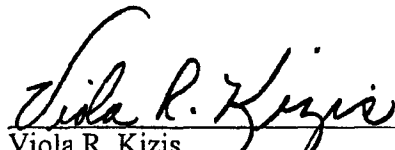
23 Copies of the foregoing were mailed/hand-delivered  
24 this 10<sup>th</sup> day of June, 2002, to:  
25  
26  
27  
28



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## MEMORANDUM

TO: THE COMMISSION

FROM: Utilities Division

DATE: June 7, 2002

SUBJECT: STAFF REPORT AND RECOMMENDATION IN THE MATTER OF QWEST CORPORATION'S COMPLIANCE WITH SECTION 252(e) OF THE TELECOMMUNICATIONS ACT OF 1996 (DOCKET NO. RT-00000F-02-0271)

### **I. Introduction**

In accordance with the Commission's May 17, 2002 Procedural Order, the Staff of the Arizona Corporation Commission ("ACC Staff") hereby files its report and recommendation on Qwest Corporation's ("Qwest") compliance with Section 252(e) of the Telecommunications Act of 1996 ("1996 Act" or "Federal Act"). The Staff believes that Qwest has interpreted the provisions of Sections 251 and 252 of the Federal Act too narrowly and that Qwest should be required to file certain of the agreements with the Commission for approval under 47 U.S.C. Section 252(e). Staff's interpretation of Federal Law is that the nondiscrimination requirements mandate an expansive interpretation of the agreements which must be filed under 47 U.S.C. Section 252(e). The transparency of ILEC-CLEC dealings which occurs only through compliance with Section 252(e) is critical to ensure nondiscriminatory treatment of all carriers operating in Arizona by Qwest and for the Commission to adequately perform its responsibilities under the Federal Act as well. Once the agreements are filed and approved, other CLECs in Arizona will have the right to opt into them, or any portion thereof, if they so desire pursuant to 47 U.S.C. Section 252(i). This is vital to carry out the primary objective of Section 252(e)'s nondiscrimination provisions. Of the approximately 100 filed agreements by Qwest, Staff has concerns with 30 agreements.<sup>1</sup> Staff has determined, based upon its review of the contracts, that 25 contracts should be filed under Section 252(e).

Staff recommends the assessment of fines against Qwest for noncompliance with its filing obligations with this Commission under Section 252(e) of the Federal Act. Staff is recommending an amount of \$3,000 per agreement since it appears to Staff that Qwest did not act in bad faith. Rather, it appears to Staff that Qwest acted based upon a good faith interpretation of the relevant provisions of Federal law. Twenty-three agreements have been classified by Staff as Category 1 Agreements that should have been filed with the Commission for approval. The total fine for these 23 Category 1 Agreements is \$69,000.00.

However, Staff is recommending a higher fine of \$5,000.00 per agreement for those agreements which had provisions in which CLECs agreed they would not participate in regulatory proceedings before the ACC. Staff believes that higher fines are warranted in this case since agreements which attempt to suppress participation by all parties for full development of the record in regulatory proceedings before the Commission are not in the public interest. Staff has identified

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<sup>1</sup> These 30 agreements contain twenty-three Category 1 Agreements and seven Category 2 Agreements.

seven agreements that contained provisions of this nature and that, therefore, would be subject to the higher fine. The fine in this instance would be \$35,000. ("Category 2 Agreements"). Out of the seven Category 2 Agreements, only two of these agreements are included in the twenty-five that need to be filed with the Commission. Together, the total recommended fine amount for the 30 Category 1 and Category 2 agreements is \$104,000.00. The Commission may also want to consider the imposition of other non-financial remedies.

In the future, Qwest has committed to overfile, i.e., to file and seek approval of every agreement with a CLEC that even arguably falls within the broadest standard that any party has suggested, pending the FCC's consideration of its Petition. Staff believes nonetheless that a procedure is necessary in the event interpretational issues of this nature arise in the future. Staff, therefore, recommends a process in which Qwest may at any time file an agreement with the Commission Staff, on a confidential basis, for a determination as to whether the agreement is encompassed within the filing requirements of Section 252(e).

To ensure ongoing compliance by Qwest with its obligations under Section 252(e) of the Federal Act, Staff is recommending that Qwest be required to file a compliance filing on a quarterly basis which lists all agreements it has entered into with other carriers, the subject matter of those agreements, and a list of all agreements that were actually filed with the Commission for approval pursuant to Section 252(e) of the Federal Act.

Finally, while Qwest has filed a Petition for a Declaratory Ruling with the FCC on the issues raised herein, Staff recommends that the Commission proceed to address the issues and that its resolutions of these issues can be subject to any national guidance if and when the FCC elects to rule on Qwest's Petition. Staff also recommends that the Commission require Qwest to submit 25 of the unfiled agreements with the Commission so that other carriers can "opt in" to them if they so desire. Staff believes that this is critical to ensure that the nondiscrimination provisions of the Federal Act are carried out which is particularly important when competition in the local market is in its nascent stages. In Staff's opinion, if competition is to flourish, it will be more likely to occur in a transparent marketplace.

## **II. Procedural History**

On February 14, 2002, the Minnesota Department of Commerce filed a Complaint with the Minnesota Public utilities Commission ("MPUC") against Qwest alleging that Qwest had entered into interconnection agreements, or amendments to interconnection agreements but had not filed those agreements with the MPUC for approval as required by Section 252(e) of the Federal Act. Qwest filed an Answer to the Complaint alleging, in part, that the agreements were not "interconnection agreements", and therefore, Qwest had no obligation under Section 252(e) of the Federal Act to file the agreements with the MPUC for approval.

Upon learning of the Minnesota complaint, several other Commissions in the Qwest region, including the ACC, commenced investigations of their own to determine whether any interconnection agreements had been entered into between Qwest and a CLEC that had not been filed with the State commission for approval. The ACC's Utilities Division Director sent a letter to Qwest's Vice-President for Arizona and Regional Vice-President for Qwest, requesting that the

Company file any agreements between Qwest and Arizona CLECs which had not been filed with the ACC for review and approval. Staff later made a similar request of all CLECs certified to operate in Arizona.

On March 11, 2002, Qwest responded in a letter to the Chairman of the Commission that it believed it had complied with Section 252(e) of the 1996 Act and that it had exercised good faith in deciding when a particular contract arrangement with a CLEC requires Commission filing and prior approval, and when it does not. Qwest also stated that it believed that the judgments it made in this area, complied with a fair and proper reading of the Act. Along with its letter, Qwest included its Answer to the Minnesota complaint denying the allegations and copies of the agreements identified by the Minnesota Department of Commerce that involved CLECs operating in Arizona.

In a subsequent letter to the Commission's Utilities Division Director, Qwest submitted copies of additional agreements which it believed also required a determination as to whether approval under the 1996 Act was required. Qwest requested confidential treatment of the agreements and subsequently claimed that the agreements fell into one of the following four categories: 1) business-to-business administrative procedures at a granular level; 2) agreements settling historical disputes; 3) matters falling outside the scope of Sections 251 and 252; and 4) provisions which merely indicate that Qwest will comply with future orders of pending proceedings.

AT&T Communications of the Mountain States, Inc. ("AT&T") and TCG Phoenix ("TCG") filed a Motion in the Section 271 proceeding (Docket No. T-00000A-97-0238) now pending before the Commission to reopen the record in portions of the case to determine whether Qwest was actually 271 compliant given its actions in not filing these agreements with the Commission for approval under the Federal Act.

Staff filed a response alternatively recommending that the Commission first commence a separate investigation into Qwest's compliance with Section 252(e) of the 1996 Act, with parties given an opportunity to use any findings in the 271 proceeding as necessary. The Hearing Division denied AT&T's Motion to Reopen the Section 271 record to consider the various agreements and by separate Procedural Order commenced a separate investigation into this issue. Staff filed a request for a procedural schedule in this new Docket on May 7, 2002.

On May 9, 2002, the Commission set a procedural schedule and because of the interrelationship of the Commission's deliberations under Section 271 of the Federal Act, all intervenors in the Section 271 proceeding were deemed to be intervenors in this Docket. Pursuant to the May 9, 2002, Procedural Order, interested parties, the Staff and Qwest negotiated the provisions of a Protective Order which was subsequently approved by the Hearing Division on May 8, 2002. Thereafter, on May 10, 2002, Qwest filed a Notice of Production of documents through which it formally submitted into the record all agreements with other carriers in Arizona which had not been submitted to the Commission for approval under Section 252(e) of the Federal Act, and which arguably could fall within its provisions. On May 13, 2002, Qwest also filed extensive comments on the filing obligations of telecommunications carriers under Section 252 of the Federal Act. AT&T and Time Warner TeleCom of Arizona ("Time Warner") filed responsive comments on May 28, 2002, and May 24, 2002 respectively. In addition, responsive comments were filed by the

Residential Utilities Consumer Office ("RUCO") on May 24, 2002. Qwest filed Reply Comments on June 1, 2002.

On May 23, 2002, Qwest also filed with the FCC a Petition for Declaratory Ruling on the Scope of the Duty to File and Obtain Prior Approval of Negotiated Contractual Arrangements Under Section 252(a)(1). On May 29, 2002, interested parties submitted initial comments. Parties filing initial comments with the FCC included the Minnesota Department of Commerce, the Iowa Utilities Board, the Minnesota Attorneys General Office and the Iowa Consumer Advocate, WorldCom, TouchAmerica, AT&T, Focal Communications Corporation and PAC-West Telecomm, Inc., Sprint, PageData and New Edge Networks. Reply comments are due to be filed with the FCC on June 13, 2002.

The following report and recommendation contains Staff's analysis and findings on the issues raised based upon its review of the agreements submitted by Qwest, the provisions of Federal law which govern this issue, and the comments of the parties.

### **III. Background**

The 1996 Act was designed to move the final vestiges of the monopolized telecommunications market, i.e., the local market, to a competitive one, and in so doing "to promote competition and reduce regulation in order to secure lower prices and higher quality services for American telecommunications consumers and encourage the rapid deployment of new telecommunication technologies." Goldwasser v. Ameritech Corporation, 222 F.3d 390, 393 (7<sup>th</sup> Cir. 2000) quoting Preamble to the Act. Congress, realizing that this move and its benefits would take time and oversight, "entrusted the FCC and the state public utility commissions with the task of overseeing the transition from the former regulatory regime to the Promised Land where competition reigns, consumers have a wide array of choice, and prices are low." Id. at 391. Two indispensable parts of this planned move are the state commission's review of all agreements entered into between ILECs and CLECs to ensure the agreements do not discriminate and are in the public interest and the ability of the CLECs to have available to them the same interconnection, service, and network elements made available to any other CLEC at the same price.

47 U.S.C. Sections 251 and 252 and the FCC's implementing rules and regulations provide the basis for the Commission's review of the issue raised, i.e., the extent of Qwest's obligation to file agreements with the Commission under Section 252(e). Section 251 sets out obligations applicable to all telecommunications carriers and all local exchange carriers imposing certain interconnection obligations and other duties designed to foster the development of a competitive, seamless nationwide telecommunications network. Section 251 imposes more stringent requirements on incumbent local exchange carriers to open their local markets including obligations relating to interconnection, the provision of unbundled access to their networks, resale obligations and collocation obligations. Section 252 of the Federal Act sets out a framework for negotiation and, if necessary, arbitration of interconnection agreements and requires approval by the State commission of all interconnection agreements entered into between the incumbent and other carriers.

Section 252 of the 1996 Act encourages the parties to reach agreement first through private negotiation; failing that the Act sets up a scheme for compulsory arbitration by the State commission. 47 U.S.C. Section 252(a)(1) provides that upon receiving a request for interconnection, services or network elements pursuant to Section 251, an ILEC may negotiate and enter into a binding agreement with the requesting telecommunications carrier or carriers without regard to the standards set forth in subsections (b) and (c) of Section 251. The agreement is to include a detailed schedule of itemized charges for interconnection and each service or network element included in the agreement. The agreement, including any interconnection agreement negotiated before the date of enactment of the Federal Act, is to be submitted to the State commission under Section 252(e).

47 U.S.C. Section 252(e) provides that any interconnection agreement adopted by negotiation or arbitration shall be submitted for approval to the State commission. A State commission to which an agreement is submitted shall approve or reject the agreement, with written findings as to any deficiencies. A State Commission may only reject a negotiated agreement if:

- (i) the agreement (or portion thereof) discriminates against a telecommunications carrier not a party to the agreement; or
- (ii) the implementation of such agreement or portion thereof is not consistent with the public interest, convenience, and necessity;

Section 252(e) goes on to describe the conditions which must be present for a State commission to reject an arbitrated agreement as well. A State commission may only reject an agreement (or any portion thereof) adopted by arbitration if it finds that the agreement does not meet the requirements of Section 251, including the regulations prescribed by the Commission pursuant to Section 251, or the standards set forth in subsection (d) of Section 252.

If the State commission does not act on the filing of a negotiated agreement within 90 days, the agreement is deemed approved. 47 U.S.C. § 252(e)(4). The State commission has 30 days approve an arbitrated agreement or it is deemed approved under this same provision of the Federal Act.

The State commission is required to "make a copy of each agreement approved under subsection (e) ... available for public inspection and copying within 10 days after the agreement or statement is approved." 47 U.S.C. § 252(h). "A local exchange carrier shall make available any interconnection, service, or network element provided under an agreement approved under this section to which it is a party to any other requesting telecommunications carrier upon the same terms and condition as those provided in the agreement." 47 U.S.C. § 252(i). Thus, Congress intended not only that State commissions safeguard against discriminatory agreements and agreements that are not in the public interest, but that the States become a sort of repository for agreements from which CLECs can pick and choose agreements and terms favorable to their individual situations from those agreements previously entered into by ILECs and competitors and approved by the State commission. This very important function performed by State commissions, might be called a "collect and publicize" function which acts to ensure transparency of transactions

between the ILEC and the various CLECs so that all carriers can be assured that they are obtaining nondiscriminatory treatment by the ILEC .

The importance of the "collect and publicize" function performed by State commissions was underscored by the FCC, in considering whether agreements negotiated prior to the Act were required to be filed, in the following passage:

State commissions should have the opportunity to review all agreements, including those that were negotiated before the new law was enacted, to ensure that such agreements do not discriminate ... and are not contrary to the public interest.... Requiring all contracts to be filed also limits an incumbent LEC's ability to discriminate among carriers, for at least two reasons. First, requiring public filing of agreements enables carriers to have information about rates, terms, and conditions that an incumbent LEC makes available to others. Second, any interconnection, service or network element provided under an agreement approved by the state commission under section 252 must be made available to any other requesting telecommunications carrier upon the same terms and conditions, in accordance with section 252(i) ....Conversely, excluding certain agreements from public disclosure could have anticompetitive consequences. For example, such contracts could include agreements not to compete.<sup>2</sup>

In summary, the purpose of the filing requirement is threefold: 1) to prevent discrimination; 2) to ensure agreements are in the public interest, and; 3) to allow CLECs to "pick and choose" agreements and terms. These three express functions of the filing requirement must be considered in determining when an ILEC-CLEC agreement falls within the scope of the filing requirement.

The FCC adopted regulations implementing the provisions of Sections 251 and 252 in its Local Competition Order. The FCC's authority to adopt rules implementing Sections 251 and 252 of the Federal Act was challenged but subsequently upheld in Iowa Utilities Board v. FCC, 525 U.S. 366 (1999).. While the FCC's rules do not specifically address whether settlement agreements or detailed business to business arrangements between an ILEC and another carrier are subject to filing under the Act<sup>3</sup>, the discussion on 252(e) contained in its Local Competition Order provides, in Staff's opinion, some important guidance on the issues raised, as discussed later.

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<sup>2</sup> In the Matter of Implementation of the Local Competition Provisions in the Telecommunications Act of 1996, Interconnection Between Local Exchange Carriers and Commercial Mobile Radio Service Provider, 11 FCC Rcd 15499, para. 167 (rel. 1996)("Local Competition Order").

<sup>3</sup> 47 C.F.R. 51.303 entitled "preexisting agreements" provides as follows:

- (a) All interconnection agreements between an incumbent LEC and a telecommunications carrier, including those negotiated before February 8, 1996, shall be submitted by the parties to the appropriate state commission for approval pursuant to section 252(e) if the Act.
- (b) Interconnection agreements negotiated before February 8, 1996, between Class A carriers, as defined by 32.11(a)(1) of this chapter, shall be filed by the parties with the appropriate state commission no later than June 30, 1997, or such earlier date as the state commission may require.
- (c) If a state commission approves a preexisting agreement, it shall be made available to other parties in accordance with section 252(I) of the Act and 52.809 of this part. A state commission may reject a preexisting agreement on the grounds that it is inconsistent with the public interest, or for other reasons set forth in section 252(e)(2)(A) of the Act.



#### IV. Discussion

##### A. Position of Qwest

Qwest focuses on the language of 252(a)(1) in its interpretation of the scope of the filing requirement. Qwest argues that section 252(a), in the interest of allowing ILECs and CLECs to have freedom and flexibility in the terms of their business dealings with each other, allows for items that do not relate to 'matters of charges' to be decided between the carriers without the need for such agreements to be filed with the Commission for approval. Qwest Comments. at 3. Qwest believes that any broader interpretation of Section 252(a)(1) results in regulatory micro-management. *Id.* at 3-4. Qwest reasons that because the intent of the 1996 Act is to promote competition and ease regulation, the scope of the filing requirement must be narrowly read. *Id.* at 5. Qwest also expresses concern over the administrative burden placed on the State commission by the review process. *Id.* Qwest concludes that "the filing and 90-day advance approval requirements of Section 252(a) can most logically be construed to apply to those provisions that are most critical to be disclosed and subjected to a regulatory review – *i.e.*, the 'detailed schedule of itemized charges for interconnection and each service or network element' referred to in Section 252(a)(1), as well as associated service descriptions." *Id.* at 4-5.

As a result of its interpretation of the filing statutes, Qwest argues "that Section 252's filing and approval requirements do *not* apply to the types of contractual provision at issue in the Arizona Agreements:

- contract provisions defining business-to-business dispute resolution procedures or other administrative matters that spell out the details of interactions between Qwest and its customers at a granular level;
- contract provisions that settle ongoing disputes or litigation between the parties, whether relating to resolution of differences over the ILEC's and the interconnecting carrier's respective past performance, whether the settlement relates to interconnection agreements, billing disputes, or other matters; and
- contract provisions relating to matters that are not subject to Section 251, such as FCC-regulated interstate common carrier service, state-regulated intrastate long distance service, on-regulated services like information services, and network elements that have been found not to satisfy the statutory "necessary" or "impair" standards.

Qwest Comments at p. 5-6.

Qwest would include issues such as account team support, the mechanics of provisioning and billing for ordered interconnection services or UNEs, or dispute resolution in the first category of agreements. Qwest Comments at p. 9. Qwest states that such business process terms go well beyond the level of detail that Section 252 of the 1996 Act requires to be filed in an interconnection

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agreement. Qwest states that it has committed to CLEC-specific escalation procedures for dispute resolution, or actions to address CLEC-specific business issues regarding their use of UNEs. Qwest has agreed to meetings and similar administrative processes to review business questions and concerns. Id. Escalation clauses are contractual determinations that in the event of disagreement, specified individuals within the respective companies will be brought in to work things out. Qwest cites to provisions in an Eschelon agreement containing an implementation plan for provisioning services. Qwest also cites to a WorldCom agreement providing for quarterly meetings between Qwest and WorldCom executives and for escalation procedures for resolving disputes short of litigation.

Qwest states that the second category relates to agreements to settle historical disputes. These matters typically relate to differences between Qwest and a CLEC over their respective past performance under an interconnection agreement, or billing disputes between them. Qwest argues that such settlement agreements do not need to be filed under Section 252. As an example, Qwest maintains that settlement agreements that resolve disputes between ILECs and CLECs over past billing disputes or other matters are not interconnection agreements under Section 252. Qwest argues that this should hold true even if the dispute related to prior conduct pertaining to elements or services that are subject to Section 251 and 252. Qwest Comments at p. 23. Requiring public disclosure of settlement agreements would deter parties from settling their disputes. Id. This would also lead to the imposition of solutions that may be inferior to those that the parties could have worked out on their own. Id. As examples of agreements falling within this third category, Qwest cites to a McLeod agreement which settled a dispute over reciprocal compensation and an agreement with Eschelon which settled a dispute over switched access. Qwest Comments at pps. 24-25.

The third category relates to agreements on matters outside the scope of Sections 251 and 252. Qwest claims these agreements have nothing to do with Section 251, do not contain terms of network elements, interconnection, or service as defined by FCC rules, and do not implicate Section 252 at all. Here Qwest includes a host of services: interstate matters within the FCC's traditional, pre-1996 jurisdictional domain, such as interstate access services, local retail services, intrastate long distance service, network elements that the FCC has concluded do not qualify for unbundling under the necessary and impair standards of Section 251(d)(2). As an example, Qwest cites to an agreement with Eschelon for consulting and network-related services wherein Eschelon is providing bona fide services of considerable value to Qwest. Qwest Comments at p. 26. It also cites to an Eschelon Agreement in which Qwest agreed to pay Eschelon \$2 per line per month for Qwest's intraLATA toll traffic terminating to customers served by an Eschelon switch, subject to true up, until Eschelon and Qwest resolved the issue. Qwest also cites to an agreement with Covad which Qwest claims it sought to clarify Covad's expectations regarding Qwest's service levels and measures Qwest would use when reporting its service performance to Covad. Qwest Comments at p. 28.

Qwest urges that section 252(a)(1) of the Act "requires that a line be drawn between negotiated contractual provisions that are, and are not, subject to filing and approval requirements." Qwest Comments at p. 6. Qwest reasons that a balancing of interests is required when interpreting the Congressional intent behind section 252(a)(1). On one hand the Act itself is meant to be "both pro-competitive and deregulatory." Id. at p. 7. On the other hand, states Qwest, the Act intends for

regulators to have a residual role "to review and approve certain CLEC-ILEC contract matters." Id. When review is required then negotiated terms are available to CLECs under Section 252(i). Id. Qwest asks where the line is to be drawn in consideration of both the statutory language and the competing public interest and Congressional intentions.

Qwest also believes that different line drawing standards apply to negotiated agreements than to the Statement of Generally Available Terms and Conditions ("SGAT") and agreements derived through arbitration. Because the Act provides 90 day, 60 day, and 30 day review periods for negotiated, SGAT, and arbitrated agreements, respectively and because the Act spells out differing substantive standards for the terms and conditions that must be in each type of agreement, Qwest concludes there is no precedential value in considering what terms and conditions must be in each type of agreement to determine what negotiated agreements must be filed. Id. at p. 8.

Qwest believes that the phrase "detailed schedule of itemized charges" found in section 252(a)(1) "is the touchstone" of the review process and provides guidance on where the line should be drawn. Id. Qwest argues that if Congress had intended the scope of review to extend beyond those agreements containing "a detailed schedule of itemized charges for interconnection and each service or network element included in the agreement," it would have said so. Qwest interprets this language to be an intended constraint on the scope of agreements subject to review. Qwest reasons that the "obstacle of a mandatory 90-day prior approval process" applies only to "the most significant aspects of a voluntary agreement: the rates and associated service descriptions for interconnection, services and network elements." Id. at p. 9. Qwest believes the longer review process allowed for negotiated agreements indicates that Congress intended only what it terms the most significant aspects of the agreements to be reviewed. In summary, to give effect to the structure and intent of the 1996 Act, only the most significant aspects of an ILEC-CLEC relationship, "a detailed schedule of itemized charges" and associated service descriptions, must be filed and approved in advance. But other aspects of the contractual relationship can take effect without regulations. Qwest Comments at p. 11.

Qwest argues that a broad reading of the filing requirement of the Act will restrict competition. Qwest Comments at p. 13. First, Qwest argues that while filing "provides an opportunity for the Commission to evaluate the contractual arrangement in advance for discrimination and related public interest problems . . . Regulators retain the right to review [agreements other than those containing itemized schedules] on their own motion or under complaints, after the fact. Id. Second, Qwest argues that it is not trying to limit "pick and choose" rights of the CLECs. Qwest believes that the same logic it applies to where to "draw the line" applies to what terms are included in section 252(i)'s pick and choose requirement and concludes that only "insofar as an ILEC and CLEC negotiate a schedule of charges, those rates must be made available to others under Section 252(i)." Id. at p. 14. In short, Qwest interprets the Act as requiring that it file for review only those agreements containing a schedule of charges and that the Act only requires that it make the same schedule of charges available to other CLECs.

An overbroad reading of Section 252 would mean that ILECs and CLECs would, for all practical purposes, have to file all agreements between them. Such an approach, if it carried the day, would have unintended and harmful consequences, and be contrary to the public interest. Qwest stated that if every detail of every business interaction between ILECs and CLECs must be

overseen in detail by regulatory authorities, there is little chance that the parties would tailor the details of their business to business relationship to their actual businesses or attempt to find innovative solutions to business problems. The intimate involvement of regulators that would be engendered by an overbroad reading of Section 252 would inhibit the development of collaborative arrangements between ILECs and CLECs who, by necessity, must collaborate on certain issues even as they compete for retail customers, and it would also interpose delays in the process of forming and implementing those deals.

Qwest also submits that clarification of the standard by the FCC is warranted, and that Qwest has filed a declaratory relief petition seeking such guidance. Qwest Comments at p. 4. Qwest states that there is no national standard for determining what agreements are subject to the 90 day preapproval requirement under Section 252. Qwest suggests that the Commission defer a decision on this matter until the FCC issues its decision. Staying the action will permit the Commission and other States to apply a consistent standard.

#### **B. Position of AT&T;Time Warner and RUCO**

AT&T relies upon the express language of the Federal Act itself for its interpretation of what must be filed. 47 U.S.C. Section 252(e) requires that "[a]ny interconnection agreement adopted ... be submitted for approval to the State Commission." (Emphasis added). AT&T comments that Qwest has mistakenly substituted the word "some" for the word "any" and thus erroneously concludes that some interconnection agreements are required to be filed, and some are not. AT&T believes all that needs to be asked in determining whether an agreement falls within the scope of the filing requirement is: "Has Qwest entered into an agreement with a telecommunications carrier for interconnection, services or network elements?" Id.

AT&T gleans several principles from its reading of Section 252 of the Act:

1. Parties can negotiate freely for interconnection, services and network elements. If they cannot agree, the State commission will enforce the provisions of the Act.
2. Negotiated agreements, arbitrated agreements and SGATs must be approved by the State commission.
3. Negotiated agreements and arbitrated agreements, or any portion thereof, may not discriminate against a carrier not a party to the agreement. For negotiated agreements, this requirement is contained in section 252(e)(2)(i).
4. A State commission may establish or enforce other State law requirements.
5. Another requesting carrier is entitled to the same terms and conditions contained in an approved agreement, or any individual arrangement contained in the approved agreement.

Id. AT&T points out that if agreements for interconnection, services or unbundled elements are not filed, the Commission cannot review them for discrimination and from, a public interest perspective and the CLECs cannot exercise their option to “pick and choose” under Section 252(i). Id.

AT&T opines that only through a broad interpretation of the filing requirement can competition be introduced and maintained. Id. at 6. Without review of a broad scope of agreements, “ILECs would be free to discriminate between the new entrants, negotiating with whomever they choose, and more importantly, *refusing* to negotiate with whomever they choose.” Id. Emphasis in original. AT&T cites to the FCC’s Local Competition Order to support its argument that the filing requirement must be interpreted as being broad enough to apply to all categories of interconnection agreements:

We conclude that the 1996 Act requires all interconnection agreements, ‘including any interconnection agreement negotiated before the date of enactment of the Telecommunications Act of 1996,’ to be submitted to the state commission for approval pursuant to section 252(e). *The 1996 Act does not exempt certain categories of agreements from this requirement.* When Congress sought to exclude preexisting contracts from provisions of the new law, it did so expressly.

AT&T Comments at p. 7. citing Local Competition Order at ¶ 65 (Emphasis AT&T’s). AT&T concludes, based on this language, that Qwest must provide an express statutory exclusion to the extent it excludes any “agreement relating to interconnection prices, terms, or conditions from filing.” Id. at p. 7.

AT&T terms Qwest’s interpretation of Section 252(a)(1) as requiring only an agreement containing a “detailed schedule of itemized charges,” needing to be filed as “strained” and urges the Commission to reject it. Id. at p. 12. AT&T argues that the bulk of an interconnection agreement is not dedicated to prices but to painstakingly negotiated terms and conditions. Id. at p. 10. AT&T finds it troubling that Qwest’s analysis leads to the conclusion that a competitor must “ask Qwest to see the ‘non-rate matters’ and obtain the ‘same or similar arrangements’ and that if Qwest disagrees, the carrier has to arbitrate. Id. at p. 11. AT&T considers this a direct contradiction of section 252(i)’s requirement that other carriers have available the same terms and conditions as those in the agreement because competitors are forced to arbitrate for terms that are required to be available to them. Id. at 11-12.

AT&T disagrees with Qwest’s assertion that matters not subject to Section 251 do not require filing. AT&T provides the example of an agreement setting out the terms of the escalation process before litigation. AT&T asks why one carrier should have to “jump through one more hoop” than another when proceeding toward litigation. AT&T also points out that in some cases that additional hoop may be a welcome one – such as a meeting with Mr. Nacchio, CEO at Qwest. Id. at 13. AT&T finds this process potentially discriminatory, and states that “if it concerns interconnection, services or network elements, it falls within the scope of Section 252. Id.

AT&T opines that litigation settlements should also be filed if they concern interconnection, services, or network elements. Id. AT&T provides as an example a dispute resulting in an agreement providing a \$16.00 credit per line “on UNE-P every time the Daily Usage Files (“DUF”)

are inaccurate, preventing the CLEC from billing other carriers for switched access.” Id. at pp. 13-14. Such an agreement is discriminatory, states AT&T, if all carriers do not have the opportunity of receiving the same credit for the same occurrence. Id. at p. 14.

AT&T takes exception to Qwest’s exclusion of services as well. Id. AT&T offers as a hypothetical that if Qwest were to agree to a carriers request that it provide voice messaging other carriers have the right under the section to opt-in to the same agreement and that the agreement must be filed with the State commission for approval. Id. AT&T concludes that each classification Qwest has proposed for exclusion from the filing requirement has the potential to result in discrimination against a carrier in the provision of interconnection, services, and network elements. See Id. at p. 15.

AT&T points out that Sections 251 and 252 of the Act were included to require the incumbents to negotiate with competitors because the incumbents refused to do so before the Act. See Id. at p. 16. AT&T finds Qwest’s argument that enforcement of sections of the Act designed to require negotiation will somehow stymie negotiation to be “ludicrous.” Id.

AT&T finds the administrative burdens and costs of compliance caused by filing under Section 252 to be slight compared to the damage to competition and consumers which will be incurred if Qwest is “allowed to deal in a free-wheeling manner with its new competitors, and wield its considerable market power without restraint.” Id. at p. 17. Only a broad reading of Sections 251 and 252 will provide an incentive for Qwest to negotiate with carriers in a non-discriminatory manner – an incentive Qwest otherwise lacks, says AT&T. See Id. at p. 18.

Time Warner filed very limited comments specific to the issue of price discounts. Time Warner stated that broad price discounts for extended periods of time on services which include unbundled elements, collocation, interconnection or resale should be offered to all CLECs. Time Warner states that failure to do so violates the anti-discrimination provisions of the 1996 Act. Time Warner at p. 1.

RUCO commented that Section 252 governs the Agreements, notwithstanding Qwest’s arguments to the contrary. RUCO Comments at p. 1. According to RUCO, Qwest appears to be giving certain CLECs preferential treatment, in exchange for not opposing various applications submitted by Qwest before the Commission. RUCO Comments at p. 1. RUCO states that another example, found throughout many of the Agreements is a CLEC’s promise to withdrawal from Qwest’s Merger Docket with US West in exchange for some type of favorable treatment. RUCO Comments at p. 2. RUCO states that the parties agreed to keep the substance of the Agreements from the Commission unless permitted by the prior written consent of the other party. Id. RUCO states that Qwest was cutting secret deals with various CLECs to avoid their input into the Merger and 271 Dockets. RUCO states that other Dockets may be involved, and that the Commission should fully investigate them. Id. Further, RUCO argues that if the agreements are collusive or favor certain CLECs, they further undercut Qwest’s claim that granting section 271 authority at this time is in the public interest. RUCO Comments at p. 3.

### C. Staff Discussion

The issue raised is what agreements are required to be filed under 47 U.S.C. Section 252(e) and whether the agreements under investigation by the Commission which were not filed, must be filed to comply with the provisions of the Federal Act. Or, as presented in Qwest's filing, are certain agreements (or portions or amendments to those agreements) exempt from the provisions of Section 252(e) because they constitute: 1) confidential settlement agreements, 2) individualized business-to-business arrangements or 3) contracts which address subjects that fall outside the scope of Sections 251 and 252 of the Federal Act. Qwest's reading of the Federal Act which construes its filing obligations very narrowly to exclude the three types of agreements mentioned above, should be rejected by this Commission for the reasons discussed in detail below .

To determine what negotiated agreements Congress and the FCC intended to be within the scope of the filing requirement, Sections 251 and 252 must be read as a whole. The statutory language and the FCC's Local Competition Order, both support, in Staff's view, a broad interpretation of what must be filed for approval with the State commission pursuant to Section 252(e). For instance, Section 252(a)(1) broadly refers to requests for "interconnection, services, or network elements pursuant to section 251".

The related discussion in the FCC's Local Competition Order, while focusing on the need to file preexisting agreements, is nonetheless indicative of a very expansive interpretation of the agreements which are subject to the 252(e) filing requirement. The FCC stated at para. 167 of its Local Competition Order:

As a matter of policy, moreover, we believe that requiring filing of all interconnection agreements best promotes Congress's stated goals of opening up local markets to competition, and permitting interconnection on just, reasonable, and nondiscriminatory terms. State commissions should have the opportunity to review all agreements, including those that were negotiated before the new law was enacted, to ensure that such agreements do not discriminate against third parties, and are not contrary to the public interest. In particular, preexisting agreements may include provisions that violate or are inconsistent with the procompetitive goals of the 1996 Act, and states may elect to reject such agreements under section 252(e)(2)(A). Requiring all contracts to be filed also limits an incumbent LEC's ability to discriminate among carriers, for at least two reasons. First, requiring public filing of agreements enables carriers to have information about rates, terms, and conditions that an incumbent LEC makes available to others. Second, any interconnection, service or network element provided under an agreement approved by the state commission under Section 252 must be made available to any other requesting telecommunications carrier upon the same terms and conditions, in accordance with Section 252(i).

The FCC also stated at para. 168: "[c]onversely, excluding certain agreements from public disclosure could have anticompetitive consequences." The FCC went so far as to require agreements between neighboring noncompeting LECs to be filed with the State commission for

## Attachment 5



Further, it is not difficult to imagine an agreement having nothing to do with a schedule of charges, that creates terms that must be made available to other competitors under subsection (i). For instance, after entering into an interconnection agreement a dispute may arise concerning Qwest's performance under the agreement. In an effort to settle the matter and avoid litigation Qwest may agree to accept a reduced rate for past service and higher service standards for future service. The document would likely be entitled "settlement agreement" because it is designed to settle the dispute. While this agreement does not contain a schedule of charges and is not called an interconnection agreement, it clearly entitles the competitor to service at a certain standard for a certain price, and every other CLEC must have the opportunity to receive that same service at that same price. Qwest itself recognizes that "every time the parties modify a prior contract term, they have created a new contractual agreement." Petition for Declaratory Ruling of Qwest Communications International Inc., WC Docket No. 02-89 at pp. 3-4, April 23, 2002. It follows that if the parties have modified a prior term to an *interconnection agreement* a new *interconnection agreement* has been formed and must be filed under the statute. If the agreement is never filed, then other CLECs would never be aware of, and therefore be incapable of selecting or rejecting like terms.

Staff also urges the Commission to reject Qwest's position that certain classes of agreements, settlement agreements, business-to-business arrangements and agreements which may also contain terms and conditions outside the scope of Section 251 and 252 are exempted. Staff is mindful of Qwest's arguments regarding the need to encourage and promote the resolution of disputes through settlement agreements. Staff also understands the need and desire to negotiate individualized business-to-business arrangements at times between the ILEC and CLEC and the desire to enter into agreements of this nature which contain more detailed provisions expanding upon the more general terms of an interconnection agreement between two parties. Staff notes that the very limited participation in this proceeding, provides some indication that the CLECs may favor settlement and individualized business-to-business arrangements where possible. Staff would encourage Qwest and the CLECs to continue to settle their disputes where possible, and does not believe that the requirement to file these agreements should act to discourage such agreements in the future. If filing of the agreements discourages settlement in the future, then Staff believes that this policy objective must give way to the nondiscrimination provisions of the Act. It is important in Staff's view that where these types of agreements change, alter or add to the underlying terms of a filed interconnection agreement, and in particular where they produce more favorable terms than what is on file, they must be made available for other carriers under Section 252(i).

It is clear, for instance, through Qwest's own description of what it includes within the terms and conditions of business-to-business arrangements, i.e. dispute resolution, escalation procedures, account team support, and the mechanics of provisioning and billing for ordered interconnection services, that giving favored treatment to one carrier while denying it to another, is the very type of discrimination that the Act attempts to prevent. Without the level of transparency achieved through public filing of these agreements, it would be impossible to ensure that the provisions of the Act were being carried out in a nondiscriminatory manner, an important prerequisite to the development of competition in Arizona.

Staff also rejects Qwest's arguments that the different time periods contained in Subsection 252(e)(4) for approval of the agreements indicates Congress intended a narrow scope of review for

negotiated agreements. Staff believes it is more reasonable to conclude that the longer review time provided indicates that Congress intended that the State commissions have sufficient time to review the agreements, since they had not been subject to review in an arbitration proceeding or SGAT review proceeding. It is important to note that the SGAT has been thoroughly reviewed in the Section 271 process and that arbitrated agreements have had their terms reviewed by a neutral arbitrator. In other words, the terms of SGAT and arbitrated agreements have already been subject to intense scrutiny. Privately negotiated agreements have not and the Act therefore provides State commissions with the opportunity and the time necessary to determine their affect on competition.

Staff believes Qwest's argument regarding the impact upon competition fails to recognize the obvious. The Commission cannot determine the nature of, and CLECs cannot pick and choose terms, that are kept secret. Qwest states that if a CLEC is denied a like term they request, the CLEC can arbitrate to get it. The obvious question is, if the agreement is secret how will the CLEC realize the term is available and request it in the first place? Qwest says that if an agreement turns out to be discriminatory the Commission can address it after the fact. The obvious question is, if the discriminatory agreement is secret, how will the Commission ever know to address it? Qwest has provided no answers to the conundrums it creates with its position. In addition, another obvious question remains unanswered, why must one carrier be forced to undergo a lengthy and costly arbitration proceeding when another carrier has been able to simply obtain the concession through negotiation. Staff believes that this is exactly the type of discrimination that the Act seeks to prevent.

In summary, the language of Section 252(a)(1) must control the scope of agreements that are required to be filed with the State commission for review and approval and that Section provides that if it concerns interconnection, services or network elements, it falls within the scope of the agreements subject to Section 252.

It appears to Staff that Qwest acted based upon a good faith interpretation of the underlying statutes. Nonetheless, we agree with RUCO that provisions in agreements which give favored treatment in exchange for a party's agreement not to participate in proceedings before this Commission, are of extreme concern to the Commission and are detrimental to the public interest. Contracts of this nature must be given a higher degree of scrutiny and appropriate remedies fashioned to prevent this type of conduct from occurring in the future.

The recommendations set out below are appropriate to respond to the concerns raised by AT&T, RUCO and Time Warner. Since there are no material facts in dispute, Staff does not believe that an evidentiary hearing is necessary. Qwest, and the other parties, however, should have the opportunity to request a hearing relative to the level of the fines proposed. In addition, in response to RUCO's concerns regarding any adverse impact upon the record in the Section 271 proceeding, Staff intends to seek comment on this issue in the very near future in the Section 271 case. The impact upon the record in the 271 proceeding is specific to that Docket and should be handled within the context of that case, rather than in this Docket.

**D. Staff Findings**

**1. Agreements Which Must Be Filed and Approved by the Commission**

Qwest submitted approximately 100 agreements which had not been filed with the Commission for approval. Based upon the above discussion, Staff believes that of the approximately 100 agreements filed by Qwest, the following 25 agreements are "interconnection agreements" as that term is used in Section 252(e) of the Federal Act and consequently should have been filed with the Commission for approval:

- 1) US WEST Service Level Agreement with Covad Communications Company, Unbundled Loop Services dated April 28, 2000
- 2) Confidential Billing Settlement Agreement between USWC and McLeodUSA dated April 28, 2000
- 3) Confidential Billing Settlement Agreement between Qwest and Time Warner Telecom dated March 14, 2001
- 4) Confidential Trade Secret Stipulation Between ATI and US WEST, USWC and Eschelon (fka ATI) dated February 28, 2000
- 5) Confidential Amendment to Confidential/Trade Secret Stipulation between USWC and Eschelon dated November 15, 2000
- 6) Settlement Agreement between Qwest and Eschelon dated March 1, 2002
- 7) Confidential Billing Settlement Agreement between USWC and Nextlink dated 5/12/00
- 8) Confidential Billing Settlement Agreement between Qwest and Allegiance dated 12/24/01
- 9) Facility Decommissioning Reimbursement Agreement between Qwest and AT&T dated 12/27/01
- 10) Qwest Communications Corporation Private Line Services Agreement between Qwest and Covad entered into in January 1999
- 11) Confidential Billing Settlement Agreement and Release between USWC and ELI dated 12/30/99
- 12) Amendment Number One to Confidential Settlement Agreement and Release between USWC and ELI dated 12/30/99
- 13) Amendment No. Two to Confidential Settlement Agreement and Release between Qwest and ELI dated 4/30/01
- 14) Confidential Billing Settlement Agreement and Release between USWC and ELI dated 12/30/99
- 15) Confidential Billing Settlement Agreement between Qwest and Eschelon dated 11/15/00
- 16) Settlement Agreement and Release between Qwest and Global Crossing dated 9/18/00
- 17) Facility Decommissioning Agreement between Qwest and Integra Telecom dated 11/20/00
- 18) Amendment to Confidential Billing Settlement Agreement between Qwest and McLeodUSA dated 10/26/00.
- 19) Confidential Agreement to Provide Directory Assistance Database Entry Services between Qwest and McLeodUSA dated 2/12/01

- 20) Confidential Billing Settlement Agreement Qwest and McLeodUSA dated 9/29/00
- 21) Facility Decommissioning Agreement between Qwest and SBC dated 10/5/01
- 22) Confidential Settlement Agreement between Qwest and Scindo dated 8/10/01
- 23) Confidential Billing Settlement Agreement and Release between USWC and Teleport Communications Group dba AT&T Local Services dated 3/13/00
- 24) Facility Decommissioning agreement between Qwest and Williams Local Network dated 10/2/01
- 25) Amendment to the Interconnection Agreement (UNE-P non-recurring charges amendment) between Qwest and Eschelon dated 7/31/01

Staff recommends that Qwest be required to immediately file these agreements with the Commission for approval pursuant to 252(e) of the Federal Act.

Qwest has committed, pending the FCC's consideration of Qwest's Petition, to "over-file", that is to file and seek approval of every agreement with a CLEC that even arguably falls within the broadest standard that any party has suggested. Qwest Reply at p. 2. Nonetheless, the Staff recognizes that in isolated situations in the future, there may also arise a legitimate question as to whether a particular agreement must be filed pursuant to Section 252(e) of the Federal Act. In these limited instances, Staff believes that a process should be available for Qwest to file the agreement under seal for a Commission determination as to whether the agreement qualifies as an interconnection agreement and hence is covered by the filing requirements of Section 252(e).

## **2. Assessment of Fines**

The Commission has the power to penalize violators of its rules and regulations and orders through Article 15 of the Arizona Constitution and by statute, A.R.S. Section 40-424.

Article 15, Section 19 of the Arizona Constitution provides as follows:

The Corporation Commission shall have the power and authority to enforce its rules, regulations, and orders by the imposition of such fines as it may deem just, within the limitations prescribed in Section 16 of this Article.

Article 15, Section 16 of the Arizona Constitution provides that:

If any public service corporation shall violate any of the rules, regulations, orders, or decisions of the Corporation Commission, such corporation shall forfeit and pay to the State not less than one hundred nor more than five thousand dollars for each such violation, to be recovered before any court of competent jurisdiction.

There is also statutory authority for the fining power of the Commission contained in A.R.S. Section 40-424:

A. If any corporation or person fails to observe or comply with any order, rule, or requirement of the commission or any commissioner, the corporation or person shall be in contempt of the commission and shall, after notice and hearing before the commission, be fined by the commission in an amount not less than one hundred nor more than five thousand dollars, which shall be recovered as penalties.

While Staff believes that filing of the agreements for approval with the Commission will cure any future discrimination problems, fines should be assessed against Qwest for its failure to file the above agreements with the Commission for approval, since failure to do so prevented other CLECs from obtaining the benefit of these agreements through the "opt-in" provisions of the Federal Act. Because Staff cannot rule out the possibility that Qwest's failure to file the agreements was due to good faith differences of interpretation, Staff is recommending relatively nominal fines be assessed against Qwest for each agreement not filed. For each of the agreements not filed with the Commission for approval, Staff recommends that Qwest be fined \$3,000.00 per agreement. Twenty-three agreements fall into Category 1 for a total fine of \$69,000.00. If this situation arises in the future, Qwest should be fined the maximum amount permitted by law on a per day basis for contempt of a Commission Order.

Furthermore, because of the more egregious nature of the infraction, Staff recommends that Qwest be fined, absent contempt, \$5,000 per agreement for each of the agreements that contained clauses **prohibiting** the carrier or CLEC from participating in a state regulatory proceeding. Seven agreements fall into Category 2 for a total fine of \$35,000.00. The Commission should put Qwest on notice that this type of conduct will not be tolerated in the future and that if it should occur again, Qwest should be fined the maximum amount permitted by law on a per day basis for contempt of a Commission Order, in addition to any other remedial actions which may be appropriate. Following are the seven agreements:

- 1) Confidential Agreement between Qwest and Eschelon dated November 15, 2000
- 2) Confidential Billing Settlement Agreement (XO subs) Qwest and XO (fka Nextlink) dated December 31, 2001
- 3) Letter Regarding Proposed Settlement Terms between USWC and SBC dated June 1, 2000
- 4) Agreement Between AT&T, US WEST and Qwest and AT&T dated April 24, 2000
- 5) Confidential Settlement Document between USWC and McLeodUSA dated April 25, 2000
- 6) US WEST Service Level Agreement with Covad Communications Company, Unbundled Loop Services, dated April 28, 2000
- 7) Confidential Billing Settlement Agreement Between USWC and McLeodUSA dated April 28, 2000

Staff recommends that the Commission impose the above fines and allow Qwest, or any other party, an opportunity to request a hearing on the level of the fines assessed, if they so desire. The Commission may also want to consider the imposition of other non-financial remedies.

**E. Staff Recommendations<sup>4</sup>**

Staff recommends the following:

1. That Qwest be required to immediately file for Commission approval pursuant to Section 252(e) of the Federal Act, the thirty-eight agreements identified above. Those agreements will become public agreements upon filing by Qwest and once approved by the Commission will become available for opt-in by other carriers pursuant to Section 252(i) of the Federal Act;
2. That fines be imposed upon Qwest at the rate of \$3000.00 per agreement for any agreement listed above that should have been filed for approval with the Commission under Section 252(e) of the Federal Act;
3. That fines be imposed upon Qwest at the rate of \$5,000.00 per agreement for the agreements listed above which contained a provision prohibiting the carrier or CLEC from participation in a regulatory proceeding before the Arizona Commission;
4. That Qwest be required to file quarterly compliance filings until otherwise ordered by the Commission which set forth all agreements entered into with other carriers during that time period, and a list of the agreements that were filed with the Commission for approval.

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<sup>4</sup> These recommendations should also apply to agreements subsequently submitted by CLECs (in response to Staff data requests) which Qwest may not have filed and which Staff determines should have been filed by Qwest under Section 252(e).

V. Conclusion

Staff believes that Qwest's interpretation of the agreements encompassed by Section 252(e) of the Federal Act is too narrow and resulted in certain agreements not being filed with the Commission for approval under Section 252(e) of the Act. Staff recommends that Qwest be required to immediately file the above listed agreements with the Commission and that penalties be imposed upon Qwest in the amount of \$104,000.00 for its noncompliance, subject to Qwest or another party's request on the level of fines proposed since the harm resulting from nonfiling cannot be sufficiently quantified.

A handwritten signature in black ink, appearing to read 'E.G. Johnson', with a long horizontal flourish extending to the right.

Ernest G. Johnson  
Director  
Utilities Division

EGJ:MAD:mas/GHH/MAS  
ORIGINATOR: Marta Kalleberg

## Attachment 5



WILLIAM A. MUNDELL  
CHAIRMAN  
JIM IRVIN  
COMMISSIONER  
MARC SPITZER  
COMMISSIONER



BRIAN C. McNEIL  
EXECUTIVE SECRETARY

ARIZONA CORPORATION COMMISSION

June 26, 2002

To: All Parties in each Docket

In Re: Docket No RT-00000F-02-0271 [Section 252]  
Docket No T-00000A-97-0238 [Section 271]

Dear Parties

I have considered Qwest's June 18 2001 letter and that of Eschelon Telecom Inc ("Eschelon") dated June 24 2002. On the crucial point, at least in my view, of whether Qwest coerced silence in the 271 Docket, the two letters conflict.

I look forward to the parties' responses to the Commission Staff's Second Set of Data Requests, which are being mailed this week. I would also suggest that Qwest, Eschelon and any other party so inclined address the above noted inconsistencies.

Qwest has recently urged the Commission to swiftly consider the remaining Section 271 checklist items. Apparently, I have clearly failed miserably in communicating my concern that this Commission's public, deliberative process may have been compromised by the agreements in question. In my opinion, the question I posed in my initial letter must first be answered before this Commission moves forward on the remaining issues regarding Qwest's entry into the long distance market.

I look forward to the clarification I have requested regarding this Commission's deliberations.

A handwritten signature in black ink, appearing to read "Marc Spitzer", is written over a horizontal line.

Marc Spitzer  
Commissioner

CC William A. Mundell, Chairman  
Jim Irvin, Commissioner

## Attachment 6

May 16, 2002

*By email and overnight delivery*

Mr. Bruce Smith  
Colorado Public Utilities Commission  
1580 Logan St., OL2  
Denver, CO 80203

Re: *In The Matter Of The Colorado Public Utilities Commission's Recommendation To The Federal Communications Commission Regarding Qwest Corporation's Provision Of In-Region, Interlata Services In Colorado, Docket No. 02M-260T; In The Matter Of The Investigation Into U S West Communications, Inc.'s Compliance With § 271(C) Of The Telecommunications Act Of 1996, Docket No. 97I-198T*

Dear Mr. Smith:

Eschelon has received AT&T's Motion to Reopen Proceedings and files these comments with respect to that Motion. As information relating to Eschelon has been submitted by AT&T, Eschelon believes it is appropriate to comment.

Eschelon does not know all that has transpired in the 271 proceedings and therefore does not know whether Qwest disclosed all relevant information in discovery or otherwise. From AT&T's Motion, it is apparent that Qwest did not either disclose in discovery (if responsive) or file with the Commission some CLEC agreements with Qwest. We are not aware of anything in the agreements that prevented Qwest from filing them. Qwest could have requested written consent for disclosure from CLECs at any time, if Qwest claims it was concerned about the confidentiality provisions that Qwest required as part of agreements. If the Commission concludes that Qwest should have produced or filed any agreement(s), the Commission may find that Qwest's conduct is relevant to whether Qwest's interLATA entry at this time is in the public interest. Eschelon agrees with AT&T that the public interest analysis is broader than whether Qwest should have filed certain agreements and includes whether Qwest disclosed the reason for CLEC non-participation in proceedings and CLEC concerns about service performance known to Qwest at the time. Therefore, the Commission may want to reopen the proceedings to consider these matters.

In addition, although not aware of all of the materials in the 271 cases, Eschelon did notice the following statement by Qwest, which appears to create a different impression from Eschelon's experience:

Qwest is unaware of any circumstance, or any allegation of a circumstance, in which a party was prevented from offering any Utah-specific evidence at the multistate workshop specifically designed to address these issues. Qwest now asks the Commission to confirm that the parties opposing Qwest's section 271

Mr. Bruce Smith  
May 16, 2002  
Page 2

authorization have had sufficient opportunity to present Utah-specific evidence supporting the UNE pricing, intrastate access charge, and other claims already resolved in Qwest's favor by Staff. Qwest further asks that the Commission clarify that, under the terms of the Report on Public Interest, it will entertain only such new evidence or arguments that the parties were demonstrably unable to offer in the Multistate Proceeding. Qwest submits that no such Utah-specific evidence or arguments exist.

Qwest Corporation's Petition For Clarification And Reconsideration Of The Commission's Report On The Public Interest, *In the Matter of the Application of QWEST CORPORATION for Approval of Compliance with 47 U.S.C. § 271(d)(2)(B), Utah Docket No. 00-049-08*, p. 6 (March 12, 2002). Although Qwest may argue that Eschelon and other CLEC(s) were not "prevented" from submitting evidence because they "agreed" not to oppose Qwest in 271 proceedings, Qwest's decision not to disclose these agreements precluded parties and commissions from making that judgment for themselves. Moreover, Qwest's latter representation (that no Utah-specific evidence or arguments existed relating to UNE pricing, intrastate access charges, and other issues) is simply not the case. Before, during, and after the time that Qwest made this statement, Eschelon was raising evidence and arguments (including Utah-specific information) relating to problems with UNE pricing, access charges and other issues with Qwest. That evidence and arguments did exist and were known to Qwest.

Additionally, and very important to the business needs of Eschelon and other CLECs trying to do business while these cases proceed, issues remain unresolved with respect to Qwest's performance. Such problems are described in my Affidavit, which AT&T filed along with its Motion. Since first filing that Affidavit in Minnesota, Eschelon has also encountered some customer-affecting problems in the trial orders for the migration that is to take place from UNE-Eschelon ("UNE-E") to UNE-Platform ("UNE-P"). Additional orders will be submitted to attempt to determine the cause and extent of the problems.

Quality of service is critical to our business. Eschelon hopes that additional review of Qwest's performance in the context of this case will promote resolution of these issues.

Sincerely,

J. Jeffrey Oxley  
Vice President, General Counsel, and Corporate Secretary

cc: Service List